

#### What topics can I talk about with a business advisor?

Our business advisory team has expertise in all areas of business start-up and management to help you with any problem your business may face. Some of the key areas we can help you with are:

- → Identifying and building a business model,
- → Creating a strategy to move your business forward,
- → Managing your cashflow and your financial goals,
- → Finding new supply chains,
- Providing an independent diagnostic of your business to identify where you could improve,
- → Identifying future risks to ensure your business survives for years to come.

#### Do advisors also help with implementation?

No, our advisors only help with the planning, research, and strategies.

## How much will it cost me for each session?

Each of our advisors charge \$200 for a one-hour session delivered in person, over the phone, or via Zoom. If you need a bit more time and support, we also offer a package with three one-hour sessions for \$500.

If you would like ongoing, independent advice, you can also enquire about our annual business advisory subscription.

# My industry is in a niche industry, how can you provide advice that will be relevant to me?

Our business advisors have extensive experience in providing advice to businesses in a wide range of industries. Whilst we will not know your industry quite as well as you, we find that we can always provide advice that works for you.



# Can I walk-in or do I need an appointment?

Our advisory sessions are by appointment only, so we do not take walk-ins. To book an appointment, <u>click here</u>.

## Who are our advisory services for?

Our advisory services are ideal for small and medium-sized businesses of all stages. Whether you are just starting out or are looking to scale-up and grow, we have provided our services to thousands of businesses just like you.

#### Can you help me grow my business?

We certainly can! We can help you by creating a strategy to scale up and grow your business. Some strategies that we may explore are identifying new markets, improving your processes, developing a new sales strategy, and find new ways to generate profit.

#### Can you assist with my accounting and bookkeeping needs?

No, whilst some of our business advisors have accounting experience, we only provide business advice.

## What information do I need to bring with me to our advisory session?

The information you need to bring is entirely dependent on the advice you require. Your advisor will let you know what documents you need to bring to your appointment, but generally you may be asked to bring your business plan and your recent financials.

# Do I have to come by myself?

No. Many businesses are partnerships, so as long as all attendees are working on the business, they are welcome to attend.